



FORGE LEADERSHIP NETWORK: Development Director

About the Organization:

You will join an organization that mentors, trains, and connects the next generation of faithful conservative leaders in the public square. Forge Leadership Network recruits conservative students and young professionals, ages 18-25, wanting to lead in politics, culture, and business. Through our Leadership Summit and Mentorship Academy, Forge equips young conservatives to think about their vocation critically, examine public policy and ethics from a Judeo-Christian worldview, gain practical skills for cultural engagement, and establish connections to launch their careers. Just as Major League Baseball cultivates talent through its minor leagues, Forge is the state-based farm system for the conservative movement.

About the Position:

Forge is a fast growing organization with a need for someone to take the helm to operationalize our fundraising efforts. This is a critical role that will work closely with the President and COO to systematize and scale every aspect of our fundraising. The ideal candidate has personally raised five or six figure gifts and has experience on a Development team in a multi-million dollar organization. This will be the first full-time fundraising position within Forge. As our revenue base grows, they will have the opportunity to build out their dream fundraising team and operation.

Responsibilities:

- Lead the development of a comprehensive fundraising strategy and plan to increase annual revenue from \$1 million to \$3 million or more over the next five years. Oversee execution of all elements including individual giving, foundation giving, online giving, mail, and events to raise funds toward supporting Forge's annual budget.
- Identify, cultivate, and meet with current and prospective major gift supporters.
- Coordinate and track relationship building for senior leadership of Forge.